

StorageVault Canada Inc.

Consolidated Financial Statements

For the Years Ended December 31, 2024 and 2023

To the Shareholders of StorageVault Canada Inc.:

Opinion

We have audited the consolidated financial statements of StorageVault Canada Inc. (the "Corporation"), which comprise the consolidated statements of financial position as at December 31, 2024 and December 31, 2023, and the consolidated statements of income (loss) and comprehensive income (loss), changes in equity and cash flows for the years then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Corporation as at December 31, 2024 and December 31, 2023, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with IFRS® Accounting Standards as issued by the International Accounting Standards Board.

Basis for Opinion

We conducted our audits in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audits of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Evaluation of the acquisition date fair value for real estate and equipment and intangible assets related to the current year business acquisitions

Key Audit Matter Description

We draw attention to note 4 to the consolidated financial statements. Over the course of the fiscal 2024, the Corporation acquired 7 self-storage facilities, 2 commercial properties, and a records management business. The Corporation recorded real estate and equipment ("RE&E") of \$200 million and intangible assets ("IA") of \$12 million. These acquisitions have been accounted for using the acquisition method. These acquisitions consisted of both arm's length and non-arm's length transactions.

We identified the evaluation of the acquisition date fair value for RE&E and IA related to the business acquisitions as a key audit matter. Significant auditor judgment was required to evaluate the results of our audit procedures regarding the approach and significant assumptions with respect to the estimated acquisition date fair value of RE&E and IA. In addition, specialized skills and knowledge were required in evaluating the results of our audit procedures.

Audit Response

We responded to this matter by performing procedures in relation to the evaluation of the acquisition date fair value of RE&E and IA. Our audit work in relation to this included, but was not restricted to, the following:

We involved internal and external valuation professionals with specialized skills and knowledge, who assisted in assessing:

- the appropriateness of the valuation methodologies utilized;
- the reasonableness of certain valuation assumptions applied;
- the mathematical accuracy of the valuation calculations utilized in fair value analysis; and
- the reasonableness of the discount rates applied in determining the fair value of the assets.

Assessment of the recoverable amount of goodwill and indefinite life intangible assets allocated to various cash generating units

Key Audit Matter Description

We draw attention to note 5 and 6 to the consolidated financial statements. Goodwill and intangible assets with indefinite useful lives are tested for impairment at least annually or more frequently if there is an indication that a cash generating unit ("CGU") or group of CGUs to which the goodwill and intangible assets with indefinite useful lives relate, may be impaired. When the carrying amount of a CGU or group of CGUs, to which the goodwill and intangible assets with indefinite useful lives exceeds its recoverable amount the goodwill and intangible assets with indefinite useful lives with respect thereto are considered impaired and its carrying amount is reduced to its recoverable amount.

The Corporation completed the annual impairment tests on the group of CGUs. Total goodwill at December 31, 2024 pertaining to the group of CGUs was \$111 million and the total value of intangible assets with indefinite useful lives was \$16.3 million.

For the year ended December 31, 2024, the Corporation has not recognized any impairment relating to goodwill and intangible assets with indefinite useful lives.

We identified the assessment of the recoverable amount of goodwill and indefinite life intangible assets as a key audit matter due to the degree of judgment and subjectivity in evaluating management's estimates and assumptions in determining the recoverable amount of the group of CGUs. Significant assumptions included:

- Forecasted income before finance costs, taxes, depreciation and amortization, share based compensation, and certain other income and expenses;
- Growth rates; and,
- Discount rates.

Audit Response

We responded to this matter by performing procedures in relation to assessment of the recoverable amount of goodwill and indefinite life intangible assets allocation to various CGU's. Our audit work in relation to this included, but was not restricted to, the following:

We compared the Corporation's 2024 actual income and expenses to the amount budgeted for 2024 to assess the Corporation's ability to accurately forecast.

We evaluated the appropriateness of the forecasted income and expenses used in the estimate of the recoverable amount for the group of CGUs by:

- Comparing the forecasted income and expenses for the group of CGUs to historical results.

We involved internal valuation professionals with specialized skills and knowledge, who assisted in:

- Evaluating the appropriateness of the Corporation's discount rates by comparing the discount rates to market and other external data; and,
- Assessing the reasonableness of the Corporation's estimates of the recoverable amounts for the group of CGUs by comparing the Corporation's estimates to market metrics and other external data.

Other Information

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis
- The information, other than the financial statements and our auditor's report thereon, in the Annual Report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Corporation as a basis for forming an opinion on the consolidated financial statements. We are responsible for the direction, supervision and review of the audit work performed for the purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Scott Laluk.

Calgary, Alberta

February 20, 2025

MNP **LLP**

Chartered Professional Accountants

StorageVault Canada Inc.
Consolidated Statements of Financial Position
As at December 31

	2024	2023
Assets		
Real estate and equipment, net (Note 5)	\$ 2,070,301,838	\$ 1,880,004,992
Goodwill and intangible assets, net (Note 6)	128,283,934	124,960,340
Cash and short term deposits	16,342,562	13,861,106
Accounts receivable	9,780,292	8,522,542
Prepaid expenses and other current assets	9,259,634	15,840,630
Unrealized fair value of derivative assets (Note 10)	-	1,028,346
	\$ 2,233,968,260	\$ 2,044,217,956
Liabilities and Shareholders' Equity		
Debt (Note 7)	\$ 1,672,513,158	\$ 1,412,708,149
Debentures (Note 8)	267,038,477	261,437,659
Lease liabilities (Note 15)	92,142,366	99,715,973
Deferred tax liability (Note 11)	30,508,763	39,566,673
Accounts payable and accrued liabilities	23,290,786	21,860,758
Unearned revenue	12,362,105	13,055,011
Unrealized fair value of derivative liabilities (Note 10)	5,301,905	-
	2,103,157,560	1,848,344,223
Shareholders' Equity		
Share capital (Note 9)	372,711,658	404,045,009
Dividends paid (Note 9)	(33,364,996)	(29,035,979)
Equity component of convertible debentures (Note 8)	13,506,670	13,506,670
Contributed surplus (Note 9)	41,390,480	40,568,013
Deficit	(263,433,112)	(233,209,980)
	130,810,700	195,873,733
	\$ 2,233,968,260	\$ 2,044,217,956

Subsequent Events (Note 16)

The accompanying notes are an integral part of these consolidated financial statements.

Approved on behalf of the Board:

"signed" Steven Scott
"Director"

"signed" Iqbal Khan
"Director"

StorageVault Canada Inc.
Consolidated Statements of Changes in Equity
For the Years Ended December 31

	2024	2023
Share Capital		
Balance, beginning of the period	\$ 404,045,009	\$ 424,954,374
Common shares issued, net of issuance costs (Note 9)	5,810,124	5,691,790
Stock options, RSUs/DSUs redeemed (Note 9)	(108,510)	(5,038,500)
Share buyback tax (Note 9)	(725,903)	-
Common shares repurchased (Note 9)	(36,309,062)	(21,562,655)
Balance, end of the period	372,711,658	404,045,009
Dividends Paid		
Balance, beginning of the period	(29,035,979)	(24,741,001)
Dividends paid during the period (Note 9)	(4,329,017)	(4,294,978)
Balance, end of the period	(33,364,996)	(29,035,979)
Equity Component of Convertible Debentures		
Balance, beginning of the period	13,506,670	-
Equity component of convertible debentures, net of deferred tax (Note 8)	-	13,506,670
Balance, end of the period	13,506,670	13,506,670
Contributed Surplus		
Balance, beginning of the period	40,568,013	38,451,552
Stock options, RSUs/DSUs redeemed (Note 9)	(1,862,177)	(1,679,165)
Stock based compensation (Note 9)	2,684,644	3,795,626
Balance, end of the period	41,390,480	40,568,013
Deficit		
Balance, beginning of the period	(233,209,980)	(231,509,822)
Net loss and comprehensive loss	(30,223,132)	(1,700,158)
Balance, end of the period	\$ (263,433,112)	\$ (233,209,980)

The accompanying notes are an integral part of these consolidated financial statements.

StorageVault Canada Inc.
Consolidated Statements of Income (Loss) and Comprehensive Income (Loss)
For the Years Ended December 31

	2024	2023
Revenue		
Storage and related services	\$ 302,777,461	\$ 286,687,556
Management fees	1,927,744	2,037,056
	304,705,205	288,724,612
Expenses		
Operating costs	103,103,429	95,131,868
Depreciation and amortization (Notes 5,6)	102,682,412	100,518,182
Interest (Notes 7,15)	90,006,235	83,297,441
Selling, general and administrative	24,335,050	24,290,628
Acquisition and integration costs	7,698,561	5,904,217
Unrealized loss on derivative financial instruments (Note 7)	6,330,251	1,450,089
Interest accretion on convertible debentures (Note 8)	4,469,820	4,195,644
Stock based compensation (Note 9)	2,684,644	3,795,626
Realized loss (gain) on disposal of real estate and equipment (Note 5)	2,675,845	(15,528,115)
Realized gain on derivative financial instruments (Note 7)	-	(3,994,356)
	343,986,247	299,061,224
Net loss and comprehensive loss before tax	(39,281,042)	(10,336,612)
Deferred tax recovery (Note 11)	9,057,910	8,636,454
Net loss and comprehensive loss after tax	\$ (30,223,132)	\$ (1,700,158)
Net loss per common share		
Basic	\$ (0.081)	\$ (0.005)
Diluted	\$ (0.081)	\$ (0.004)
Weighted average number of common shares outstanding		
Basic	372,816,185	376,930,150
Diluted	372,816,185	385,604,697

The accompanying notes are an integral part of these consolidated financial statements.

StorageVault Canada Inc.
Consolidated Statements of Cash Flows
For the Years Ended December 31

	2024	2023
Cash from (used for) the following activities:		
Operating activities		
Net loss and comprehensive loss after tax	\$ (30,223,132)	\$ (1,700,158)
Adjustment for non-cash items:		
Deferred tax recovery (Note 11)	(9,057,910)	(8,636,454)
Depreciation and amortization (Notes 5,6)	102,682,412	100,518,182
Amortization of deferred financing costs	2,525,118	2,762,685
Interest accretion on lease liabilities (Note 15)	3,878,481	3,668,569
Interest accretion on convertible debentures (Note 8)	4,469,820	4,195,644
Unrealized loss (gain) on derivative financial instruments (Note 7)	6,330,251	(2,520,812)
Stock based compensation (Note 9)	2,684,644	3,795,626
Interest expensed on debentures (Note 8)	14,965,475	-
Realized loss (gain) on disposal of real estate and equipment (Note 5)	2,675,845	(16,242,182)
Cash flows from operations before non-cash working capital balances	100,931,004	85,841,100
Net change in non-cash working capital balances		
Accounts receivable	(1,257,750)	(1,882,516)
Prepaid expenses and other current assets	6,580,996	(5,894,138)
Accounts payable and accrued liabilities	1,430,028	1,000,490
Unearned revenue	(692,906)	(1,070,066)
Cash flows from operating activities	106,991,372	77,994,870
Financing activities		
Dividends paid (Note 9)	(2,484,219)	(2,841,590)
Payments of lease liabilities (Note 15)	(8,485,753)	(7,887,925)
Debt issuance costs	(2,919,645)	(1,849,751)
Cash advances from long term debt (Note 7)	606,589,054	286,760,989
Cash repayments of long term debt (Note 7)	(346,389,518)	(401,685,562)
Stock options, RSUs/DSUs redeemed	(1,950,204)	(6,717,665)
Interest paid on debentures (Note 8)	(14,965,475)	-
Common shares repurchased (Note 9)	(36,309,062)	(21,562,655)
Proceeds from debenture issuance, net of issuance costs (Note 8)	-	143,990,089
Proceeds from derivative financial instruments	-	3,970,902
Common shares issued, net of issuance costs (Note 9)	-	20,059
Cash flows from (used for) financing activities	193,085,178	(7,803,109)
Investing activities		
Purchases of real estate and equipment (Note 5)	(87,012,975)	(66,875,057)
Cash paid in business combinations (Note 4)	(211,000,000)	(86,825,000)
Proceeds on disposal of real estate and equipment (Note 5)	417,881	74,834,576
Cash flows used for investing activities	(297,595,094)	(78,865,481)
Increase (decrease) in cash and short term deposits	2,481,456	(8,673,720)
Cash and short term deposits balance, beginning of the period	13,861,106	22,534,826
Cash and short term deposits balance, end of the period	\$ 16,342,562	\$ 13,861,106

The accompanying notes are an integral part of these consolidated financial statements.

StorageVault Canada Inc.
Notes to the Consolidated Financial Statements
For the Years Ended December 31, 2024 and 2023

1. Description of Business

StorageVault Canada Inc. (the “Corporation”) is incorporated under the Business Corporations Act of Alberta and is domiciled in Canada. Its shares are publicly traded on the Toronto Stock Exchange (“Exchange”). The address of its registered office is 1000 – 250 2nd Street SW, Calgary, AB, T2P 0C1.

The Corporation’s primary business is owning, managing and renting self storage and portable storage space to individual and commercial customers. The Corporation also stores, shreds, and manages documents and records for customers.

2. Basis of Presentation

These consolidated financial statements have been prepared in accordance with IFRS[®] Accounting Standards as issued by the International Accounting Standards Board (“IASB”) and interpretations of the IFRS Interpretations Committee. These consolidated financial statements as at and for the year ended December 31, 2024, were authorized for issuance by the Board of Directors of the Corporation on February 20, 2025.

The consolidated financial statements have been prepared under the historical cost method, except for the revaluation of certain financial assets and financial liabilities to fair value. The consolidated financial statements were prepared on a going concern basis, and are presented in Canadian dollars, which is the Corporation’s and its wholly owned subsidiary’s functional currency.

3. Material Accounting Policies

Basis of Consolidation

The consolidated financial statements include the accounts of StorageVault Canada Inc. and its wholly owned subsidiary 507399 N.W.T. Ltd., both of which are headquartered in Toronto, Ontario. The financial statements for the consolidated entity are prepared for the same reporting period as StorageVault Canada Inc. using consistent accounting policies. All intercompany transactions and balances have been eliminated in the preparation of these consolidated financial statements.

Revenue Recognition

Revenue from the rendering of services and sale of goods is recognized at the fair value of consideration received or receivable after the deduction of any trade discounts and excluding sales taxes.

The Corporation’s revenue comprises the renting of storage units to customers, information and records management, managing storage facilities on behalf of third parties, and sale of merchandise, including locks, boxes, packing supplies and equipment.

Revenue earned from the renting of storage units is accounted for under IFRS 16 – Leases. Storage units are rented to customers pursuant to rental agreements which provide for weekly or monthly rental terms with non-refundable rental payments. The rental agreements may be terminated by the customer without further obligation or cost upon vacating the storage unit. Revenue from rental agreements is recognized over the rental term pursuant to the rental agreement. Non-refundable customer deposits, which are received to hold a unit for rent at a future date, are deferred and recognized as revenue upon commencement of the rental agreement. Receipts of rental fees for future periods are deferred and recognized as revenue when each respective monthly period commences.

The Corporation earns a management fee based on a percentage of gross revenues of the operations for managing storage facilities for third parties. Revenue is recognized over time when the services are rendered.

Revenue for other storage related services is recognized in the month the respective services are provided. Receipts of fees for other storage related services for future periods are deferred and recognized as revenue when each respective monthly period commences. A provision is made for expected credit losses.

Note 3 – Continued

Revenue from the sale of merchandise, including locks, boxes, packing supplies and equipment, is recognized at the point in time when the merchandise is delivered to the customer.

Business Combinations

All business combinations are accounted for by applying the acquisition method. Upon acquisition, the assets (including intangible assets), liabilities and contingent liabilities acquired are measured at their fair value. The Corporation recognizes intangible assets as part of business combinations at fair value at the date of acquisition. The determination of these fair values is based upon management's judgment and includes assumptions on the timing and amount of future cash flows generated by the assets acquired and the selection of an appropriate discount rate. Acquisition and integration costs are recognized in profit or loss as incurred.

Goodwill represents the excess of the identifiable cost of an acquisition over the fair value of the Corporation's share of the net assets acquired at the date of acquisition. If the identifiable cost of acquisition is less than the fair value of the Corporation's share of the net assets acquired (i.e. a discount on acquisition) the difference is credited to the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) in the period of acquisition. At the acquisition date, goodwill acquired is recognized as an asset and allocated to each cash-generating unit ("CGU") expected to benefit from the business combination's synergies, and to the lowest level at which management monitors the goodwill.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Corporation reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted retrospectively during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognized as of that date. The measurement period is the period from the date of acquisition to the date the Corporation obtains complete information about facts and circumstances that existed as of the acquisition date, up to a maximum of one year.

Joint Operations

Joint operations are recognized and measured in accordance with IFRS 11 - Joint Arrangements. Under this standard, the Corporation will recognize its interest in the joint operation using the proportionate consolidation method. This involves recognizing the assets, liabilities, revenues, and expenses of the joint operation in proportion to the Corporation's share of ownership in the operation.

Cash and Short Term Deposits

Cash and short term deposits on the Consolidated Statements of Financial Position are comprised of cash at bank and on hand, and short term, highly liquid deposits with an original maturity of three months or less. For the purpose of the Consolidated Statements of Cash Flows, cash and short term deposits are defined as above, net of outstanding bank overdrafts, except where no right of set-off exists.

Real Estate and Equipment

Real estate and equipment are stated at historical cost less accumulated depreciation and any impairment in value. Historical cost includes expenditures that are directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Corporation and the cost of the item can be measured reliably. The carrying amount of a replaced part is derecognized. All other repairs and maintenance are charged to the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) during the financial period in which they are incurred.

Once an asset is available for use in the location and condition intended by management, it is depreciated to its residual value using the appropriate depreciation rate set forth by management. Land is not depreciated.

Note 3 – Continued

Depreciation is calculated using the declining balance method to depreciate the cost of real estate and equipment to their residual values over their estimated useful lives, as follows:

Land, Yards, Buildings & Improvements -	Buildings	4%
	Leasehold improvements	20%
	Business operating equipment	10%
	Fences and parking lots	8%
Storage Containers -	Storage containers	10%
Vehicles -	Vehicles	30% to 40%
	Truck decks and cranes	20%
Office and Computer Equipment -	Furniture and equipment	20%
	Computer equipment	45%

The residual value and useful lives of real estate and equipment are reviewed, and adjusted if appropriate, at each Consolidated Statements of Financial Position date. An asset's carrying value is written down to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. These impairment losses are recognized in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss). Following the recognition of an impairment loss, the depreciation charge applicable to the asset is adjusted prospectively in order to systematically allocate the revised carrying amount, net of any residual value, over the remaining useful life.

Goodwill and Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the identifiable assets and liabilities acquired at the date of acquisition. Goodwill is carried at cost less accumulated impairment losses.

Finite life intangible assets are carried at cost less accumulated amortization and accumulated impairment losses. Amortization begins when an asset is available for use and is calculated on a straight-line basis to allocate the cost of assets over their estimated useful lives as follows: Tenant Relationships – 22 to 180 months, Websites – 3 years, Trademarks – 10 years.

Indefinite life intangible assets, consisting of management contracts, are carried at cost and are not amortized. The useful lives of indefinite life intangible assets are reviewed at each Consolidated Statements of Financial Position date.

Goodwill and indefinite life intangibles are reviewed for impairment annually by assessing the recoverable amount of each CGU to which it relates. The recoverable amount is the higher of fair value less costs of disposal, and value in use. When the recoverable amount of the CGU is less than the carrying amount, an impairment loss is recognized. Any impairment is recognized immediately in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss). Any impairment recognized on goodwill is not subsequently reversed.

Income Taxes

Income tax is comprised of current tax and deferred tax. Income tax is recognized in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax is the tax expected to be payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Note 3 – Continued

Deferred tax is recognized using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized on the initial recognition of assets or liabilities in a transaction that is not a business combination. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Stock Based Compensation

The fair value of stock options issued to directors, officers and consultants under the Corporation's stock option plan is estimated at the date of issue using the Black-Scholes option pricing model and charged to the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) and contributed surplus. Each tranche in an award is considered a separate award with its own vesting period and grant date fair value. On the exercise of options, the cash consideration received and the fair value of the option previously credited to contributed surplus are credited to share capital.

The fair value of options issued to advisors in conjunction with financing transactions is estimated at the date of issue using the fair value of the goods and services received first, if determinable, then by the Black-Scholes option pricing model, and charged to share capital and contributed surplus over the vesting period. On the exercise of agent options, the cash consideration received and the fair value of the option previously credited to contributed surplus are credited to share capital.

When stock options are cancelled, it is treated as if the stock options had vested on the date of cancellation and any expense not yet recognized for the award is recognized immediately. However, if a new option is substituted for the cancelled option and is designated as a replacement option on the date that it is granted, the cancelled and the new options are treated as if they were a modification of the original option.

Option pricing models require the input of highly subjective assumptions, including the expected price volatility. Changes in these assumptions can materially affect the fair value estimate, therefore, the existing models do not necessarily provide a reliable single measure of the fair value of the Corporation's share purchase options. Forfeitures are estimated for each reporting period and adjusted as required to reflect actual forfeitures that have occurred in the period.

Income (Loss) per Share

Basic income (loss) per common share is computed by dividing the net income (loss) by the weighted average number of common shares outstanding during the period. Diluted net income (loss) per share is calculated by dividing the net income by the weighted average number of shares outstanding as adjusted for the potential dilution that would occur if outstanding stock options, subordinated debentures, preferred shares or other potentially dilutive financial instruments were exercised or converted to common shares. The weighted average number of diluted shares is calculated in accordance with the treasury stock method. The treasury stock method assumes that the proceeds received from the exercise of all potentially dilutive instruments are used to repurchase common shares at the average market price.

Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of shares are shown in equity as a deduction from the proceeds received.

Note 3 – Continued

Segment Reporting

An operating segment is a component of the Corporation that engages in business activities from which it may earn revenues and incur expenses. All operating segments' operating results are reviewed regularly by the Corporation's CEO and or CFO in order to make decisions regarding the allocation of resources to the segment. Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Financial Instruments

a) Financial assets - Pursuant to IFRS 9, the classification of financial assets is based on the Corporation's assessment of its business model for holding financial assets. The classification categories are as follows:

- Financial assets measured at amortized cost: assets that are held within a business model whose objective is to hold assets to collect contractual cash flows and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. The Corporation classifies the following financial assets as measured at amortized cost: cash and short term deposits, and accounts receivable.
- Financial assets at fair value through other comprehensive income: assets that are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. The Corporation has no financial assets classified in this category.
- Financial assets at fair value through profit or loss: assets that do not meet the criteria for amortized cost or fair value through other comprehensive income. The Corporation classifies its total return swaps as financial assets at fair value through profit or loss.

Financial assets measured at amortized cost are measured at cost using the effective interest method. When assessing impairment of financial assets measured at amortized cost, the Corporation applied the simplified approach and has calculated expected credit losses based on lifetime expected credit losses. Under the simplified method the Corporation uses a provision matrix to calculate expected credit losses for accounts receivable which is based on the Corporation's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amounts of the assets and the loss is recognized in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss). When a trade receivable is uncollectible, it is written off against the allowance for expected credit losses.

Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire or when the contractual rights to those assets are transferred.

b) Financial liabilities - The classification of financial liabilities is determined by the Corporation at initial recognition. The classification categories are as follows:

- Financial liabilities measured at amortized cost: financial liabilities initially measured at fair value less directly attributable transaction costs are subsequently measured at amortized cost using the effective interest method. Interest expense is recognized in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss). The Corporation classifies the following financial liabilities as measured at amortized cost: certain debt facilities, and accounts payable and accrued liabilities.
- Financial liabilities measured at fair value through profit or loss: financial liabilities measured at fair value with changes in fair value and interest expense recognized in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss). The Corporation classifies the following financial liabilities as measured at fair value: certain debt facilities and interest rate swaps.

Note 3 – Continued

Financial liabilities are derecognized when the obligation is discharged, cancelled or expired.

Debentures

When a contract contains an embedded derivative, the economic and risk characteristics of both the embedded derivative and host contract are analyzed to understand whether or not they are closely related and to decide whether the embedded derivative should be accounted for separately from the host contract.

The embedded features in the financial instrument issued by the Corporation are identified at inception. Each feature is evaluated separately and classified either as part of the host liability, as a separate embedded liability or as an equity instrument in accordance with the substance of the contractual arrangement.

Significant Accounting Estimates and Judgments

The preparation of the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income, and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year include, but are not necessarily limited to:

- Real estate and equipment - The Corporation determines the carrying value of its real estate and equipment based on policies that incorporate estimates, assumptions, and judgments relative to the useful lives and residual values of the assets.
- Impairment of non-financial assets - Impairment exists when the carrying value of an asset or CGU exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for the disposal of the asset. The value in use calculation is based on a discounted cash flow model. The estimated future cash flows are derived from management estimates, budgets, and past performance, and do not include activities to which the Corporation is not yet committed or significant future investments that will enhance the asset's performance in the CGU being tested. The recoverable amount is sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash flows and the growth rate used for extrapolation purposes.
- Purchase price allocations - Estimates are made in determining the fair value of assets and liabilities, including the valuation of separately identifiable intangibles acquired as part of a business combination. These estimates may be further based on management's best assessment of the related inputs used in valuation models, such as future cash flows and discount rates.
- Income taxes - Income taxes are subject to measurement uncertainty due to the possibility of changes in tax legislation or changes in the characterization of income sources.
- Stock based compensation - Compensation costs accrued for stock based compensation plans are subject to the estimation of the ultimate payout using pricing models such as the Black-Scholes model which is based on significant assumptions such as volatility, dividend yield and expected term.

Note 3 – Continued

Management judgments that may affect reported amounts of assets and liabilities, income and expenses include but are not necessarily limited to:

- For the purpose of assessing impairment of tangible and intangible assets, assets are grouped at the lowest level of separately identified cash inflows which make up the CGU. Determination of what constitutes a CGU is subject to management's judgment. Management has identified each location as a separate CGU. The asset composition of the CGU can directly impact the recoverability of the assets included within the CGU.
- The determination of which entities require consolidation is subject to management's judgment regarding levels of control, assumptions of risk and other factors that may ultimately include or exclude an entity from the classification of a subsidiary or other entity requiring consolidation. For the purpose of recording asset acquisitions, management must exercise judgment to determine if the acquisition meets the definition of a business. Such determinations may affect the recorded amounts of specific assets and liabilities, goodwill and/or transaction costs.
- Management has applied judgment in assessing that the management contracts acquired have an indefinite useful life because the Corporation purchased a complete system to operationally manage its own business and that of other self storage businesses. The Corporation has acquired substantial know-how and expertise in managing stores owned by third parties, including long term relationships, of which the Corporation will have the benefit for an indefinite period of time. The management contracts have therefore been deemed to have an indefinite useful life.

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**For the Years Ended December 31, 2024 and 2023

4. Acquisitions

During the year ended December 31, 2024, the Corporation completed the below transactions some which met the definition of a business under IFRS 3 - Business Combinations and some which were accounted for as asset acquisitions. These acquisitions have been accounted for using the acquisition method with the results of the operation being included in the consolidated financial statements of the Corporation since the date of acquisition. Details of the acquisitions are:

First Quarter Acquisition:

During the first quarter, the Corporation completed the acquisition of one self storage location for \$10,000,000 (subject to customary adjustments). This acquisition was an arm's length transaction. The purchase was paid for with cash on hand.

A summary of the acquisition is as follows:

	One Self Storage Location
Acquisition date:	March 22, 2024
Land, Yards, Buildings & Improvements	\$ 9,076,496
Tenant Relationships	923,504
Net assets acquired	<u>10,000,000</u>
Consideration paid for the net assets acquired was obtained from the following:	
Cash	<u>10,000,000</u>
Selected information for the acquisition, since its acquisition date:	
Revenue	529,828
Operating costs	<u>253,150</u>
	276,678
Amortization	509,018
Interest	122,251
Net income (loss)	<u>\$ (354,591)</u>

StorageVault Canada Inc.
Notes to the Consolidated Financial Statements

For the Years Ended December 31, 2024 and 2023

Note 4 – Continued
Second Quarter Acquisitions:

During the second quarter, the Corporation completed the acquisitions of three self storage locations, one records management business, and two commercial properties for \$123,000,000 (subject to customary adjustments). These acquisitions were arm's length transactions. The purchases were paid for with the issuance of common shares, advances from debt and cash on hand.

A summary of the acquisitions is as follows:

	Records			
	Management Business	One Self Storage Location	One Self Storage Location	One Commercial Property
Acquisition date:	April 1, 2024	May 6, 2024	May 15, 2024	June 11, 2024
Land, Yards, Buildings & Improvements	\$ 1,608,525	\$ 33,612,129	\$ 7,640,502	\$ 15,500,000
Tenant Relationships	1,270,672	887,871	859,498	-
Goodwill	3,120,803	-	-	-
Net assets acquired	6,000,000	34,500,000	8,500,000	15,500,000
Consideration paid for the net assets acquired was obtained from the following:				
Cash	6,000,000	34,500,000	8,500,000	13,100,000
Debt	-	-	-	2,400,000
	6,000,000	34,500,000	8,500,000	15,500,000
Selected information for the acquisitions, since their acquisition date:				
Revenue	1,548,910	733,012	393,788	459,975
Operating costs	740,498	360,702	253,181	153,357
	808,412	372,310	140,607	306,618
Amortization	788,815	779,401	422,896	237,121
Interest	159,477	419,732	438,709	257,120
Net income (loss)	\$ (139,880)	\$ (826,823)	\$ (720,998)	\$ (187,623)
	One Self Storage Location	One Commercial Property	Total	
Acquisition date:	June 24, 2024	June 27, 2024		
Land, Yards, Buildings & Improvements	\$ 37,750,120	\$ 20,000,000	\$ 116,111,276	
Tenant Relationships	749,880	-	3,767,921	
Goodwill	-	-	3,120,803	
Net assets acquired	38,500,000	20,000,000	123,000,000	
Consideration paid for the net assets acquired was obtained from the following:				
Cash	34,500,000	5,000,000	101,600,000	
Issuance of common shares	4,000,000	-	4,000,000	
Debt	-	15,000,000	17,400,000	
	38,500,000	20,000,000	123,000,000	
Selected information for the acquisitions, since their acquisition date:				
Revenue	587,752	207,799	3,931,236	
Operating costs	486,251	169,996	2,163,985	
	101,501	37,803	1,767,251	
Amortization	1,049,383	49,130	3,326,746	
Interest	554,496	300,000	2,129,534	
Net income (loss)	\$ (1,502,378)	\$ (311,327)	\$ (3,689,029)	

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**For the Years Ended December 31, 2024 and 2023

Note 4 – ContinuedThird Quarter Acquisition:

During the third quarter, the Corporation completed the acquisition of one self storage location for \$71,500,000 (subject to customary adjustments). This acquisition was an arm's length transaction. The purchase was paid for with advances from debt and cash on hand.

A summary of the acquisition is as follows:

	One Self Storage Location
Acquisition date:	September 16, 2024
Land, Yards, Buildings & Improvements	\$ 65,845,114
Tenant Relationships	5,654,886
Net assets acquired	<u>71,500,000</u>
Consideration paid for the net assets acquired was obtained from the following:	
Cash	29,500,000
Debt	42,000,000
	<u>71,500,000</u>
Selected information for the acquisition, since its acquisition date:	
Revenue	1,694,947
Operating costs	322,390
	<u>1,372,557</u>
Amortization	1,012,699
Interest	506,686
Net income (loss)	<u>\$ (146,828)</u>

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**For the Years Ended December 31, 2024 and 2023

Note 4 – ContinuedFourth Quarter Acquisitions:

During the fourth quarter, the Corporation completed the acquisitions of two self storage locations for \$10,500,000 (subject to customary adjustments). These acquisitions were arm's length transactions. These purchases were paid for with cash on hand.

A summary of the acquisitions is as follows:

	One Self Storage Location	One Self Storage Location	Total
Acquisition date:	November 1, 2024	November 1, 2024	
Land, Yards, Buildings & Improvements	\$ 5,544,504	\$ 3,621,141	\$ 9,165,645
Tenant Relationships	807,996	526,359	1,334,355
Net assets acquired	<u>6,352,500</u>	<u>4,147,500</u>	<u>10,500,000</u>
Consideration paid for the net assets acquired was obtained from the following:			
Cash	<u>6,352,500</u>	<u>4,147,500</u>	<u>10,500,000</u>
Selected information for the acquisitions, since their acquisition date:			
Revenue	100,210	61,220	161,430
Operating costs	<u>38,478</u>	<u>34,640</u>	<u>73,118</u>
	61,732	26,580	88,312
Amortization	33,517	22,605	56,122
Net income (loss)	<u>\$ 28,215</u>	<u>\$ 3,975</u>	<u>\$ 32,190</u>

StorageVault Canada Inc.
Notes to the Consolidated Financial Statements

For the Years Ended December 31, 2024 and 2023

5. Real Estate and Equipment

	Land, Yards, Buildings & Improvements	Storage Containers	Intangible Tenant Relationships	Vehicles	Office & Computer Equipment	Total
COST						
December 31, 2022	\$ 2,093,883,014	\$ 21,802,573	\$ 200,773,748	\$ 8,567,580	\$ 12,646,331	\$ 2,337,673,246
Additions	80,258,751	2,779,957	-	1,640,040	4,842,352	89,521,100
Disposals	(57,670,257)	(145,898)	(5,573,217)	(108,583)	(79,113)	(63,577,068)
Business acquisitions	87,531,099	-	3,543,901	-	-	91,075,000
December 31, 2023	2,204,002,607	24,436,632	198,744,432	10,099,037	17,409,570	2,454,692,278
Additions	76,341,820	1,520,115	-	2,435,550	8,754,844	89,052,329
Disposals	(9,492,731)	(599,304)	-	-	(51,013)	(10,143,048)
Business acquisitions	199,710,531	-	11,680,666	488,000	-	211,879,197
December 31, 2024	\$ 2,470,562,227	\$ 25,357,443	\$ 210,425,098	\$ 13,022,587	\$ 26,113,401	\$ 2,745,480,756
ACCUMULATED DEPRECIATION						
December 31, 2022	\$ 313,060,139	\$ 10,035,047	\$ 149,400,507	\$ 5,119,908	\$ 5,153,543	\$ 482,769,144
Depreciation	76,236,725	1,277,429	19,398,207	1,608,036	1,929,917	100,450,314
Disposals	(4,889,168)	(102,105)	(3,434,573)	(92,206)	(14,120)	(8,532,172)
December 31, 2023	384,407,696	11,210,371	165,364,141	6,635,738	7,069,340	574,687,286
Depreciation	78,061,657	1,340,191	17,728,079	1,761,979	3,669,942	102,561,848
Disposals	(1,706,457)	(360,790)	-	-	(2,969)	(2,070,216)
December 31, 2024	\$ 460,762,896	\$ 12,189,772	\$ 183,092,220	\$ 8,397,717	\$ 10,736,313	\$ 675,178,918
NET BOOK VALUE						
December 31, 2023	1,819,594,911	13,226,261	33,380,291	3,463,299	10,340,230	1,880,004,992
December 31, 2024	2,009,799,331	13,167,671	27,332,878	4,624,870	15,377,088	2,070,301,838

Included in Land, Yards, Buildings & Improvements is Land at a carrying value of \$726,020,133 (December 31, 2023 - \$655,859,597).

Included in Land, Yards, Buildings & Improvements are investment properties at a carrying value of \$43,848,255 (December 31, 2023 - \$8,217,169).

Included in Land, Yards, Buildings & Improvements is \$34,652,128 (December 31, 2023 - \$32,051,720) of construction in process that is not being depreciated.

Included in Land, Yards, Buildings & Improvements are right-of-use assets at a carrying value of \$83,555,346 (December 31, 2023 - \$92,781,005), net of accumulated depreciation of \$22,776,230 (December 31, 2023 - \$16,343,082). The continuity of the right-of-use assets is as follows:

	Self Storage Properties
Balance, December 31, 2022	\$ 75,282,052
Additions	23,416,757
Depreciation charge for the period	(5,917,804)
Balance, December 31, 2023	92,781,005
Additions and reassessments	(2,792,511)
Depreciation charge for the period	(6,433,148)
Balance, December 31, 2024	<u>\$ 83,555,346</u>

StorageVault Canada Inc.
Notes to the Consolidated Financial Statements

For the Years Ended December 31, 2024 and 2023

6. Goodwill and Intangible Assets

	Goodwill	Management Contracts	Trademarks	Website	Total
COST					
December 31, 2022	\$ 105,320,195	\$ 16,300,000	\$ 387,828	\$ 66,371	\$ 122,074,394
Additions	-	-	1,091	4,533	5,624
Business acquisitions	2,996,364	-	-	-	2,996,364
December 31, 2023	108,316,559	16,300,000	388,919	70,904	125,076,382
Additions	-	-	8,757	314,598	323,355
Business acquisitions	3,120,803	-	-	-	3,120,803
December 31, 2024	\$ 111,437,362	\$ 16,300,000	\$ 397,676	\$ 385,502	\$ 128,520,540

ACCUMULATED AMORTIZATION

December 31, 2022	\$ -	\$ -	\$ 11,251	\$ 36,923	\$ 48,174
Amortization	-	-	38,291	29,577	67,868
December 31, 2023	-	-	49,542	66,500	116,042
Amortization	-	-	39,829	80,735	120,564
December 31, 2024	\$ -	\$ -	\$ 89,371	\$ 147,235	\$ 236,606

NET BOOK VALUE

December 31, 2023	108,316,559	16,300,000	339,377	4,404	124,960,340
December 31, 2024	111,437,362	16,300,000	308,305	238,267	128,283,934

At December 31, 2024, the Corporation performed its annual impairment test on goodwill and its indefinite life intangible assets. Goodwill is allocated to the group of CGUs that benefited from the synergies of the business combination on which the goodwill arose. The Corporation used the fair value less costs of disposal method to determine the recoverable amount of the CGUs. Based on the impairment test performed, the Corporation concluded that no impairment exists on its goodwill and indefinite life intangible assets.

Information regarding each impairment test is as follows:

Manitoba and Saskatchewan group of CGUs

- The cash flow projection includes specific estimates based on the expected life of the properties, with a net operating income growth rate of 2% which is consistent with management's knowledge of the local market and is lower than the CGUs recent historical growth rate.
- Cash flows were discounted at a pre-tax rate of 5.18% based on management's experience in this geographic region.

Kamloops, BC group of CGUs

- The cash flow projection includes specific estimates based on the expected life of the properties, with a net operating income growth rate of 1%. The Corporation has seven stores in the region and is able to distribute costs and operate more efficiently.
- Cash flows were discounted at a pre-tax rate of 6.83% based on management's experience in this geographic region and the fact that the properties are on leased land.

London, ON group of CGUs

- The cash flow projection includes specific estimates based on the expected life of the property, with a net operating income growth rate of 2% which is consistent with management's knowledge of the local market.
- Cash flows were discounted at a pre-tax rate of 5.05% based on management's experience in this geographic region.

Note 6 – Continued

Sentinel Self-Storage group of CGUs

- The cash flow projection includes specific estimates based on the expected life of the properties, with a net operating income growth rate of 3%.
- Given the location of the stores in this portfolio, over 20 stores in major markets and highly desirable locations in Canada, management believes that this growth rate is sustainable, and is consistent with the CGUs historical growth rate.
- Cash flows were discounted at a pre-tax rate of 4.61% based on management's experience and the superior quality and location of these properties.

Portable Storage group of CGUs

- The cash flow projection includes specific estimates based on the expected life of storage containers, with a net operating income growth rate of 2% based on management's experience and the exclusive marketing channels the Corporation has for this product type.
- Cash flows were discounted at a pre-tax rate of 6.64% based on management's experience in these markets.

Real Storage group of CGUs

- The cash flow projection includes specific estimates based on the expected life of the properties, with a net operating income growth rate of 3.5%.
- Given the location of the 38 stores in this portfolio and with the Corporation already operating in many of the markets in which these stores are located, management believes that this growth rate is sustainable.
- Cash flows were discounted at a pre-tax rate of 4.89% based on management's experience and location of these properties.

Management Division CGU

- The cash flow projection includes specific estimates for five years with a terminal growth rate of 4%, which management feels would be representative of the future indefinite cash flows from these assets.
- Cash flows were discounted at a pre-tax rate of 20% based on what management deemed appropriate for the nature of this type of revenue stream.

RecordXpress Division CGU

- The cash flow projection includes specific estimates for five years with a growth rate of 2%, which management feels would be representative of the future cash flows from these assets.
- Cash flows were discounted at a pre-tax rate of 7.50% based on management's experience in the records management business.

Toronto - Danforth CGU

- The cash flow projection includes specific estimates based on the expected life of the properties, with a net operating income growth rate of 10% during the first four years and 5% thereafter, which is consistent with management's knowledge of the local market.
- Cash flows were discounted at a pre-tax rate of 4.76% based on management's experience in this geographic region.

Dartmouth, NS CGU

- Goodwill on this CGU arose as a result of a deferred tax liability recorded on acquisition, therefore an impairment test was not performed this period.

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**

For the Years Ended December 31, 2024 and 2023

Note 6 – Continued*Quebec City, QC CGU*

- Goodwill on this CGU arose as a result of a deferred tax liability recorded on acquisition, therefore an impairment test was not performed this period.

The most sensitive inputs to the value in use model used for these groups of CGUs are the growth rate and the discount rate:

- A 1% increase or decrease in the growth rate would not result in an impairment of these groups of CGUs.
- A 1% increase or decrease in the discount rate would not result in an impairment of these groups of CGUs.

Group of CGUs	December 31, 2024		December 31, 2023	
	Goodwill	Carrying Value	Goodwill	Carrying Value
Manitoba and Saskatchewan	\$ 2,621,716	\$ 25,302,975	\$ 2,621,716	\$ 26,465,066
Kamloops, BC	76,470	5,574,397	76,470	5,747,765
London, ON	142,807	2,951,960	142,807	1,915,298
Sentinel Self-Storage	52,442,159	357,105,110	52,442,159	358,579,285
Portable Storage	2,578,968	17,323,847	2,578,968	17,392,211
Real Storage	33,622,150	203,640,663	33,622,150	207,142,717
Management Division	3,364,706	19,364,705	3,364,706	19,364,705
RecordXpress Division	9,932,414	22,196,035	6,811,611	17,695,975
Toronto - Danforth	3,659,608	46,999,349	3,659,608	48,905,727
Dartmouth, NS	1,408,086	7,014,709	1,408,086	9,043,455
Quebec City, QC	1,588,278	12,967,237	1,588,278	15,060,884
	\$ 111,437,362	\$ 720,440,987	\$ 108,316,559	\$ 727,313,088

StorageVault Canada Inc.
Notes to the Consolidated Financial Statements
For the Years Ended December 31, 2024 and 2023

7. Debt

	December 31, 2024			December 31, 2023		
	Rate Range	Weighted Average	Balance	Rate Range	Weighted Average	Balance
<u>Mortgages</u>						
At amortized cost - Fixed	2.84% to 6.00 %	4.94%	554,199,300	2.84% to 9.20%	5.13%	306,666,120
	<i>Maturity: Mar 2025 to Sep 2031</i>			<i>Maturity: Mar 2025 to Dec 2029</i>		
At amortized cost - Variable		6.45%	3,161,703	7.47% to 8.20%	7.56%	26,490,427
	<i>Maturity: Jul 2027</i>			<i>Maturity: Jan 2024 to Jul 2024</i>		
At FVTPL - Variable			725,308,752			747,907,274
- Fixed via interest rate swap			1,335,567			(15,112,904)
		4.86%	726,644,319		4.74%	732,794,370
	<i>Maturity: Jun 2025 to Jan 2031</i>			<i>Maturity: Apr 2024 to Jan 2031</i>		
		4.90%	1,284,005,322		4.92%	1,065,950,917
<u>Lines of Credit and Promissory Notes</u>						
At amortized cost - Fixed		4.50%	500,000		4.50%	500,000
	<i>Maturity: Mar 2025</i>			<i>Maturity: Mar 2025</i>		
At amortized cost - Variable		6.12%	92,145,131		7.73%	50,000,000
	<i>Maturity: Feb 2025 to Dec 2027</i>			<i>Maturity: Dec 2024 to Feb 2025</i>		
At FVTPL - Variable			300,895,063			308,871,737
- Fixed via interest rate swap			(895,063)			(8,871,737)
		3.88%	300,000,000		3.88%	300,000,000
	<i>Maturity: Feb 2025</i>			<i>Maturity: Feb 2025</i>		
		4.41%	392,645,131		4.43%	350,500,000
Deferred financing costs, net of accretion			(4,137,295)			(3,742,768)
		4.78%	1,672,513,158		4.80%	1,412,708,149

Reconciliation of Debt

The following table reconciles the changes in cash flows from financing activities for the Corporation's debt:

	December 31, 2024	December 31, 2023
Debt, beginning of period	\$ 1,412,708,149	\$ 1,526,719,769
Advances from debt	606,589,054	286,760,989
Repayment of debt	(346,389,518)	(401,685,562)
Change in fair value of debt measured at FVTPL	24,425,145	23,140,035
Change in fair value of interest rate swaps	(24,425,145)	(23,140,035)
Total cash flow from debt financing activities	260,199,536	(114,924,573)
Change in deferred financing costs	(394,527)	912,953
Debt, end of period	\$ 1,672,513,158	\$ 1,412,708,149

Note 7 – Continued

The bank prime rate at December 31, 2024 was 5.45% (December 31, 2023 – 7.20%).

Mortgages are secured by a first mortgage charge on the real estate and equipment of the Corporation, general security agreements covering all assets of the Corporation, general assignment of rents and leases, and assignments of insurance coverage over all assets of the Corporation. The Corporation must maintain certain financial ratios to comply with the facilities. These covenants include debt service coverage ratios, a fixed charge coverage ratio, a tangible net worth ratio, and a loan to value ratio. As of December 31, 2024, the Corporation is in compliance with all covenants.

The deferred financing costs consist of fees and costs incurred to obtain the related mortgage financing, less accumulated amortization.

Principal repayments on mortgages, lines of credit, and promissory notes in each of the next five years are estimated as follows:

Year 1	\$	552,489,662	(includes lines of credit and promissory note of \$393.0 million)
Year 2	\$	53,876,014	
Year 3	\$	352,488,070	
Year 4	\$	402,109,019	
Year 5	\$	265,572,791	
Thereafter	\$	50,114,897	

The Corporation entered into interest rate swap contracts in order to fix the interest rate on \$1.0 billion of debt at a weighted average rate of 4.57%. On \$477 million of this debt, the bank entered into interest rate swap cancellation agreements, allowing them to cancel the original swap agreements between January 15, 2025 and April 22, 2027.

During the year ended December 31, 2024, the Corporation recognized an unrealized loss on derivative financial instruments of \$6.3 million (December 31, 2023 – \$1.5 million) and a realized gain on derivative financial instruments of \$nil (December 31, 2023 – \$4.0 million). These derivative financial instruments mature between January 2025 and January 2031.

8. Debentures*2020 Hybrid Debentures*

On July 20, 2020, \$75 million of unsecured senior hybrid debentures were issued at a price of \$1,000 per debenture with a term of sixty-six months, due January 31, 2026. These debentures bear a fixed interest rate of 5.75% per annum, payable semi-annually in arrears on January 31 and July 31 of each year, commencing January 31, 2021. The intended use of the net proceeds of the debentures is to pay down the credit facility and fund anticipated capital expenditures.

On and after January 31, 2024 and prior to January 31, 2025, the debentures will be redeemable in whole or in part from time to time at the Corporation's option at a redemption price equal to 102.875% of the principal amount of the debentures redeemed plus accrued and unpaid interest, if any, up to but excluding the date set for redemption. On and after January 31, 2025 and prior to the maturity date, the debentures will be redeemable, in whole or in part, from time to time at the Corporation's option at par plus accrued and unpaid interest, if any, up to but excluding the date set for redemption.

On redemption or at maturity on January 31, 2026, the Corporation may elect to, in whole or part, convert the debentures into freely tradable common shares. In such event, payment will be satisfied by delivering for each \$1,000 due, that number of freely tradable shares obtained by dividing \$1,000 by 95% of the current market price on the date fixed for redemption or maturity, as the case may be. Any accrued and unpaid interest will be paid in cash.

Note 8 – Continued

The debentures were recorded as a financial instrument. The debentures were recorded at a fair value of \$75 million net of deferred financing costs of \$3.5 million. Each embedded feature was evaluated separately and it was determined that the economic and risk characteristics are closely related to the host contract and therefore were not accounted for as separate financial instruments.

2021 Hybrid Debentures

On July 19, 2021, \$57.5 million of unsecured senior hybrid debentures were issued at a price of \$1,000 per debenture with a term of sixty-six months, due September 30, 2026. These debentures bear a fixed interest rate of 5.5% per annum, payable semi-annually in arrears on March 31 and September 30 of each year, commencing September 30, 2021. The intended use of the net proceeds of the debentures is to fund potential future opportunities and for general corporate purposes.

On and after September 30, 2024 and prior to September 30, 2025, the debentures will be redeemable in whole or in part from time to time at the Corporation's option at a redemption price equal to 102.750% of the principal amount of the debentures redeemed plus accrued and unpaid interest, if any, up to but excluding the date set for redemption. On and after September 30, 2025 and prior to the maturity date, the debentures will be redeemable, in whole or in part, from time to time at the Corporation's option at par plus accrued and unpaid interest, if any, up to but excluding the date set for redemption.

On redemption or at maturity on September 30, 2026, the Corporation may elect to, in whole or part, convert the debentures into freely tradable common shares. In such event, payment will be satisfied by delivering for each \$1,000 due, that number of freely tradable shares obtained by dividing \$1,000 by 95% of the current market price on the date fixed for redemption or maturity, as the case may be. Any accrued and unpaid interest will be paid in cash.

The debentures were recorded as a financial instrument. The debentures were recorded at a fair value of \$57.5 million net of deferred financing costs of \$2.5 million. Each embedded feature was evaluated separately and it was determined that the economic and risk characteristics are closely related to the host contract and therefore were not accounted for as separate financial instruments.

2023 Convertible Debentures

On January 9, 2023, \$150 million of convertible senior unsecured debentures were issued at a price of \$1,000 per debenture with a term of sixty-six months, due March 31, 2028. These debentures bear a fixed interest rate of 5% per annum, payable semi-annually in arrears on March 31 and September 30 of each year, commencing March 31, 2023. The intended use of the net proceeds of the debentures is to fund potential future opportunities and for general corporate purposes.

On and after March 31, 2026 and prior to March 31, 2027, the debentures will be redeemable in whole or in part from time to time by the Corporation at a redemption price equal to 125% of the principal amount of the debentures redeemed plus accrued and unpaid interest, if any, up to but excluding the date set for redemption. On and after March 31, 2027 and prior to the maturity date, the debentures will be redeemable, in whole or in part, from time to time at the Corporation's option at par plus accrued and unpaid interest, if any, up to but excluding the date set for redemption.

On redemption or at maturity on March 31, 2028, the debentures will be convertible into freely tradeable common shares of the Corporation at the option of the holder at a conversion price of \$8.65 per share.

The debentures were recorded as a financial instrument at a fair value of \$150 million, net of deferred financing costs of \$6.0 million, an equity component of \$18.2 million, and a deferred tax liability of \$4.7 million. The equity component of the convertible debentures relates to the portion of the debentures' value that is attributed to the conversion option, which allows the holder to convert the debentures into common shares of the Corporation.

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**

For the Years Ended December 31, 2024 and 2023

Note 8 – Continued

The debentures are subsequently measured at amortized cost using the effective interest method over the life of the debentures. The balance of the debentures is:

	<u>December 31, 2024</u>	<u>December 31, 2023</u>
Opening balance	\$ 261,437,659	\$ 128,682,883
Additions during period	-	150,000,000
Issuance costs	-	(6,009,911)
Equity component of convertible debentures	-	(18,245,003)
Accretion on hybrid debentures	1,130,998	1,130,999
Accretion on convertible debentures	4,469,820	4,195,644
Interest payable	14,965,475	1,871,047
Interest paid	(14,965,475)	-
Debentures repurchased	-	(188,000)
Ending balance	<u>\$ 267,038,477</u>	<u>\$ 261,437,659</u>

9. Share Capital

Authorized: Unlimited number of common, voting shares of no par value.

Authorized: Unlimited number of preferred non-voting shares issuable in series at an issuance price of \$1 per share.

Common shares issued:

	<u>Number of Shares</u>	<u>Amount</u>
Balance, December 31, 2022	378,017,360	\$ 424,954,374
Issued on acquisitions	681,601	4,250,000
Dividend reinvestment plan	252,145	1,441,790
Stock options redeemed	5,000	(5,038,500)
Common shares repurchased	(4,395,798)	(21,562,655)
Balance, December 31, 2023	<u>374,560,308</u>	<u>404,045,009</u>
Issued on acquisitions	640,000	4,000,000
Dividend reinvestment plan	374,619	1,810,124
Stock options redeemed	-	(108,510)
Common shares repurchased	(8,620,137)	(36,309,062)
Share buyback tax	-	(725,903)
Balance, December 31, 2024	<u><u>366,954,790</u></u>	<u><u>\$ 372,711,658</u></u>

The Corporation will, from time to time, issue common shares to the public or to vendors to fund the purchase of storage assets. Future issuances will be dependent upon financing needs, acquisition opportunities, expansion plans, equity market conditions and transaction pricing.

The Corporation may from time to time purchase its common shares in accordance with the rules prescribed by the Exchange or regulatory policies.

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**

For the Years Ended December 31, 2024 and 2023

Note 9 – ContinuedDividend Reinvestment Plan

Represents common shares issued under the Corporation's dividend reinvestment plan ("DRIP") for holders of common shares. Under the terms of the DRIP, eligible registered holders of a minimum of 10,000 Common Shares may elect to automatically reinvest their cash dividends, payable in respect to the common shares, to acquire additional common shares, which will be issued from treasury or purchased on the open market. The Corporation may initially issue up to 5,000,000 common shares under the DRIP, which may be increased upon Board of Directors approval, acceptance of the increase by the Exchange, and upon public disclosure of the increase.

Contributed surplus:

	<u>December 31, 2024</u>	<u>December 31, 2023</u>
Opening balance	\$ 40,568,013	\$ 38,451,552
Stock options, RSUs/DSUs redeemed	(1,862,177)	(1,679,165)
Stock based compensation	2,684,644	3,795,626
Ending balance	<u>\$ 41,390,480</u>	<u>\$ 40,568,013</u>

Stock Options

The Board of Directors of the Corporation may from time to time, at its discretion, and in accordance with the Exchange requirements, grant to directors, officers, employees and technical consultants of the Corporation, non-transferable options to purchase common shares provided that: i) the number of common shares reserved for issuance will not exceed 10% of the issued and outstanding common shares; ii) the options are exercisable for a period of up to 10 years from the date of grant; iii) the number of common shares reserved for issuance to any individual director or officer will not exceed 5% of the issued and outstanding common shares; and iv) the number of common shares reserved for issuance to all technical consultants, if any, will not exceed 2% of the issued and outstanding shares. The exercise price for purchasing these shares cannot be less than the minimum exercise price as provided by Exchange rules.

The following table summarizes information about stock options outstanding and exercisable as at:

	<u>December 31, 2024</u>		<u>December 31, 2023</u>	
	<u>Options</u>	<u>Weighted Average Price</u>	<u>Options</u>	<u>Weighted Average Price</u>
Opening	36,587,000	\$ 3.99	36,342,000	\$ 3.88
Redeemed	(752,500)	4.21	(1,355,000)	2.53
Granted	-	-	1,600,000	5.23
Closing and Exercisable	<u>35,834,500</u>	<u>\$ 3.99</u>	<u>36,587,000</u>	<u>\$ 3.99</u>

The fair value of options granted was estimated on the date of the grant, as determined by using the Black-Scholes option pricing model with the following assumptions:

	<u>2023</u>
Dividend Yield	0.01%
Risk-Free Interest Rate	3.28%
Expected Life of Options	4 Years
Expected Volatility of the Corporation's Common Shares	31.73%

Note 9 – Continued

Stock options exercisable and outstanding are as follows:

Exercise Price	Vesting Date	Expiry Date	December 31, 2024	December 31, 2023
\$ 0.41	Apr. 28, 2015	Apr. 28, 2025	1,125,500	1,125,500
\$ 0.50	Sep. 14, 2015	Sep. 14, 2025	1,305,000	1,305,000
\$ 1.36	Dec. 21, 2016	Dec. 21, 2026	2,420,000	2,620,000
\$ 1.78	Mar. 16, 2017	Mar. 16, 2027	2,645,000	2,645,000
\$ 2.52	May 4, 2018	May 4, 2028	2,655,000	2,660,000
\$ 2.90	May 28, 2019	May 28, 2029	5,296,500	5,376,500
\$ 3.98	Dec. 15, 2020	Dec. 15, 2030	5,433,000	5,515,500
\$ 6.31	Dec. 20, 2021	Dec. 20, 2031	6,595,000	6,767,500
\$ 5.94	Dec. 19, 2022	Dec. 19, 2032	6,793,500	6,972,000
\$ 5.23	Dec. 28, 2023	Dec. 28, 2033	1,566,000	1,600,000
Options exercisable and outstanding			35,834,500	36,587,000

Equity Incentive Plan

Under the Corporation's Equity Incentive Plan passed on May 30, 2018 (the "Plan"), directors, employees and consultants are eligible to receive awards, in the form of Restricted Share Units ("RSUs"), Deferred Share Units ("DSUs") and Named Executive Officer Restricted Share Units ("Neo RSUs"), as and when granted by the Board, at its sole discretion. The maximum number of awards that may be issued under the Plan is 17,545,677. The maximum number of shares that may be reserved for issuance under the Plan, together with any of the Corporation's other stock based compensation arrangements, may not exceed 10% of the issued shares of the Corporation.

The RSUs and DSUs granted vest in equal annual amounts over three years. The Neo RSUs vest three years after the date of grant. RSUs, DSUs and Neo RSUs are entitled to be credited with dividend equivalents in the form of additional RSUs, DSUs and Neo RSUs, respectively.

With certain exceptions, the Plan provides that (i) the maximum number of awards that may be granted to any one participant together with any other stock based compensation arrangements, in any 12 month period, may not exceed 5% of the issued shares, and, in the case of any consultant, may not exceed 2% of the issued shares; and (ii) the total value of all securities that may be issued to any non-employee director under all of the Corporation's security based compensation arrangements may not exceed \$150,000 per annum.

The Corporation entered into Total Return Swaps ("TRS") as economic hedges of the Corporation's DSUs and RSUs. Under the terms of the TRS, a bank has the right to purchase the Corporation's shares in the marketplace as a hedge against the returns in the TRS. At December 31, 2024, 4,621,428 TRS were outstanding at a value of (\$2,759,070) (December 31, 2023 – 3,486,628 TRS were outstanding at a value of \$2,141,355).

At December 31, 2024, 100% of the combined DSU and RSU exposures were economically hedged. Hedge accounting is not applied for the DSU/RSU hedging program.

During the year ended December 31, 2024, the Corporation issued nil common shares at a value of \$nil (December 31, 2023 – 160,176 common shares at a value of \$1,007,507) under the Plan. A total of 979,878 common shares at a value of \$4,917,329 were outstanding at December 31, 2024 (December 31, 2023 – 980,328 common shares at a value of \$4,923,332).

Note 9 – Continued*Dividends*

A cash dividend of \$0.002888 per common share was declared on March 15, 2024, and paid to shareholders of record on March 28, 2024.

A cash dividend of \$0.002903 per common share was declared on June 17, 2024, and paid to shareholders of record on June 28, 2024.

A cash dividend of \$0.002917 per common share was declared on September 13, 2024, and paid to shareholders of record on September 27, 2024.

A cash dividend of \$0.002932 per common share was declared on December 16, 2024, and paid to shareholders of record on December 31, 2024.

10. Financial Risk Management and Fair Value

The Corporation is required to disclose certain information concerning its financial instruments. The fair values of the Corporation's cash and short term deposits, accounts receivable and, accounts payable and accrued liabilities approximate their carrying amount due to the relatively short periods to maturity of these financial instruments. The fair value of the Corporation's debt obligations is estimated based on discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts the Corporation might pay or receive in actual market transactions.

IFRS establishes a three tier fair value hierarchy to reflect the significance of the inputs used in measuring the fair value of the Corporation's financial instruments. The three levels are:

Level 1 – This level includes assets and liabilities measured at fair market value based on unadjusted quoted prices for identical assets and liabilities in active markets that the Corporation can access on the measurement date.

Level 2 – This level includes measurements based on directly or indirectly observable inputs other than quoted prices included in Level 1. Financial instruments in this category are measured using valuation models or other standard valuation techniques that rely on observable market inputs.

Level 3 – The measurements used in this level rest on inputs that are unobservable, unavailable, or whose observable inputs do not justify the largest part of the fair value instrument.

The fair value of financial instruments was as follows:

	Fair Value Hierarchy	December 31, 2024		December 31, 2023	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial instruments:					
Debt - at amortized cost	Level 2	(645,868,839)	(640,059,885)	(379,913,779)	(368,668,877)
Debt - at FVTPL	Level 2	(1,026,203,815)	(1,026,203,815)	(1,056,779,011)	(1,056,779,011)
Interest rate swaps	Level 2	(440,504)	(440,504)	23,984,641	23,984,641
Derivative liabilities - at FVTPL	Level 2	(5,301,905)	(5,301,905)	-	-
Derivative assets - at FVTPL	Level 2	-	-	1,028,346	1,028,346

Note 10 – Continued

Financial instruments may expose the Corporation to a number of financial risks including interest rate risk, credit risk and liquidity risk.

- a) Interest rate risk – Interest rate risk arises from changes in market interest rates that may affect the fair value of future cash flows from the Corporation’s financial assets or liabilities. Interest rate risk may be partially mitigated by holding both fixed and floating rate debt, or by staggering the maturities of fixed rate debt. The Corporation is exposed to interest rate risk primarily relating to its long term debt. The Corporation will manage interest rate risk by utilizing fixed interest rates on its mortgages where possible, entering into interest rate swap contracts, staggering maturities over a number of years to mitigate exposure to any single year, and by attempting to ensure access to diverse sources of funding. There is interest rate risk associated with variable rate mortgages and lines of credit as interest expense is impacted by changes in the prime rate. The impact on the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) if interest rates on variable rate debt had been 1% higher or lower for the year ended December 31, 2024 would have been approximately \$953,068 (December 31, 2023 - \$764,904).
- b) Credit risk – Credit risk arises from the possibility that customers may experience financial difficulty and be unable to fulfill their financial obligations to the Corporation. The risk of incurring bad debts often arises if storage customers relocate and cannot be found to enforce payment, or if storage customers abandon their possessions. The extent of bad debts can be mitigated by quickly following up on any unpaid amounts shortly after the due date, enforcing late fees, denying access to any customers with delinquent accounts, and ultimately seizing the possessions of the customer. Additionally, the Corporation typically rents to numerous customers, each of which constitutes significantly less than 1% of the Corporation’s monthly revenue. This diversification in the customer base reduces credit risk from any given tenant.

The Corporation has \$398,254 of receivables from related parties at December 31, 2024 (December 31, 2023 - \$1,030,000). Management believes there is low credit risk associated with related party balances due to the nature of the relationships and the historical loss rates.

Change in the Corporation’s allowance for expected credit losses is as follows:

Balance December 31, 2022	\$ 499,536
Charges or adjustments during the period	<u>-</u>
Balance December 31, 2023	499,536
Charges or adjustments during the period	<u>(278,405)</u>
Balance December 31, 2024	<u><u>\$ 221,131</u></u>

The creation and release of the allowance for expected credit losses has been included in operating costs in the Consolidated Statements of Income (Loss) and Comprehensive Income (Loss). Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

- c) Liquidity risk – Liquidity risk is the risk that the Corporation will be unable to meet its financial obligations as they fall due. The Corporation manages liquidity risk through cash flow forecasting and regular monitoring of cash requirements including anticipated investing and financing activities. Typically, the Corporation ensures that it has sufficient cash or liquid investments available to meet expected operating expenses for a period of 30 days, excluding the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. For the foreseeable future, the Corporation anticipates that cash flows from operations, working capital, and other sources of financing will be sufficient to meet its operating requirements, debt repayment obligations and will provide sufficient funding for anticipated capital expenditures. It is the Corporation’s intention to renew any debt coming due in the next fiscal year. The maturities of long term financial liabilities are summarized in Note 7.

StorageVault Canada Inc.
Notes to the Consolidated Financial Statements
For the Years Ended December 31, 2024 and 2023

Note 10 – Continued

Unless otherwise noted, it is management's opinion that the Corporation is not exposed to significant currency risk.

11. Income Tax

	2024	2023
Loss before taxes	(39,281,042)	(10,336,612)
Combined federal and provincial statutory income tax rate	26.50%	26.50%
Income tax recovery calculated at statutory rate	(10,409,476)	(2,739,202)
Non-deductible items	868,714	848,127
Change in estimate	285,249	(6,584,653)
Change in tax rate and other items	197,603	(160,726)
Income tax recovery	(9,057,910)	(8,636,454)

Movements in deferred tax assets (liabilities) related to temporary differences during the period are as follows:

	December 31, 2023	Recognized in earnings	Recognized in Equity	Acquired in Business Combinations	December 31, 2024
Property, plant and equipment	(134,614,981)	4,246,390	-	-	(130,368,591)
Goodwill and intangible assets	14,024,572	3,026,257	-	-	17,050,829
Debt	(6,879,127)	1,355,145	-	-	(5,523,982)
Unrealized fair value of derivatives	(267,067)	1,643,245	-	-	1,376,178
Lease liability	25,896,817	(2,046,977)	-	-	23,849,840
Deferred financing costs	2,537,663	(624,862)	-	-	1,912,801
Non-capital loss carry forwards	59,735,450	1,458,712	-	-	61,194,162
Deferred tax asset (liability)	(39,566,673)	9,057,910	-	-	(30,508,763)

12. Related Party Transactions

The Corporation holds a Master Franchise Agreement from Canadian PUPS Franchises Inc. ("CPFI") which provides the Corporation with the exclusive Canadian franchise rights for the development and operation of portable storage throughout Canada. CPFI is a corporation related to Iqbal Khan and Steven Scott who are directors of the Corporation. The Corporation pays a monthly royalty of 3.5% on the gross sales. During the year ended December 31, 2024, the Corporation paid \$358,929 (December 31, 2023 - \$382,400) for royalties and \$1,704,770 (December 31, 2023 - \$3,054,716) for storage containers and other equipment under the Master Franchise Agreement. Included in accounts payable and accrued liabilities, relating to the previously noted transactions, at December 31, 2024 was \$57,625 (December 31, 2023 - \$52,758) payable to CPFI.

The Corporation has management agreements with Access Self Storage Inc. and related companies ("Access Group"). These companies are related to Iqbal Khan and Steven Scott who are directors of the Corporation. The Corporation invoices the Access Group for management fees as well as additional services it provides as part of the management agreements. The Access Group will also invoice the Corporation for construction, maintenance and other services related to its day-to-day operations. During the year ended December 31, 2024, the Corporation received \$4,665,871 (December 31, 2023 - \$6,017,053) in payments and reimbursements related to the management agreements. During the year ended

Note 12 – Continued

December 31, 2024, the Corporation also incurred \$68,689,359 (December 31, 2023 - \$50,583,697) in expenditures related to construction, maintenance and other services related to its day-to-day operations. Included in accounts payable and accrued liabilities as at December 31, 2024 was \$2,671,226 (December 31, 2023 - \$2,790,800) payable to the Access Group. Included in accounts receivable as at December 31, 2024 was \$398,254 (December 31, 2023 - \$1,030,452) receivable from the Access Group.

Key management personnel are those persons having authority and responsibility for planning, directly and indirectly directing, and controlling the activities of the Corporation. Key management personnel are defined as officers and Directors of the Corporation.

The remuneration of key management personnel for employment services rendered are as follows:

	<u>December 31, 2024</u>	<u>December 31, 2023</u>
Wages, management fees, bonuses and directors fees	\$ 1,210,478	\$ 1,324,495
Stock based compensation	702,988	1,047,580
	<u>\$ 1,913,466</u>	<u>\$ 2,372,075</u>

13. Capital Risk Management

The Corporation's objectives when managing capital are to safeguard the Corporation's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders. The Corporation defines capital as shareholders' equity excluding contributed surplus and long term debt. The Corporation manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Corporation may attempt to issue new shares, issue new debt, acquire or dispose of assets, and adjust the amount of cash and short term deposits. The Board of Directors does not establish a quantitative return on capital criteria, but rather promotes year over year sustainable growth.

The Corporation reviews and assesses its capital structure on an ongoing basis. The Corporation determines the appropriate mortgage debt to be placed on properties at the time a particular property is acquired or when an existing mortgage financing matures. Consideration is given to various factors including, but not limited to: interest rates, financing costs, the term of the mortgage and the strength of cash flow arising from the underlying asset. Mortgage debt is usually only secured by the underlying asset. The Corporation monitors its capital using a debt to fair value ratio. Except for the debt covenants described in Note 7, the Corporation is not subject to any externally imposed capital requirements. There have been no changes to how the Corporation manages its capital in the current period.

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**

For the Years Ended December 31, 2024 and 2023

14. Segmented Information

The Corporation operates three reportable business segments. Each segment is a component of the Corporation for which separate discrete financial information is available for evaluation by the chief operating decision makers of the Corporation.

- Self Storage – involves the customer leasing space at the Corporation’s property for short or long term storage. Self storage also includes customers utilizing space for inventory storage for last mile delivery, small commercial operations, and vehicles.
- Portable Storage – involves delivering a portable storage unit to the customer. The customer can opt to keep the portable storage unit at their location, or have it moved to another location for further storage.
- Management Division – involves revenues generated from the management of stores owned by third parties.

The Corporation evaluates performance and allocates resources based on earnings before interest, taxes, depreciation and amortization, and stock based compensation. Corporate costs are not allocated to the segments and are shown separately.

	Self Storage	Portable Storage	Management Division	Corporate	Total
Revenue	\$ 292,881,797	\$ 9,895,664	\$ 1,927,744	\$ -	\$ 304,705,205
Operating costs	96,299,666	6,803,763	-	-	103,103,429
Net operating income	196,582,131	3,091,901	1,927,744	-	201,601,776
Acquisition and integration	-	-	-	7,698,561	7,698,561
Selling, general and admin.	-	-	-	24,335,050	24,335,050
Stock based compensation	-	-	-	2,684,644	2,684,644
Depreciation and amortization	98,006,710	2,634,628	-	2,041,074	102,682,412
Interest	90,006,235	-	-	-	90,006,235
Interest accretion on convertible debentures	-	-	-	4,469,820	4,469,820
Loss on disposal of assets	-	-	-	2,675,845	2,675,845
Unrealized loss on derivative financial instruments	-	-	-	6,330,251	6,330,251
Deferred tax recovery	-	-	-	(9,057,910)	(9,057,910)
Net income (loss)	<u>\$ 8,569,186</u>	<u>\$ 457,273</u>	<u>\$ 1,927,744</u>	<u>\$ (41,177,335)</u>	<u>\$ (30,223,132)</u>
Additions:					
Real estate and equipment	\$ 292,342,880	\$ 4,181,180	\$ -	\$ 4,407,466	\$ 300,931,526

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**

For the Years Ended December 31, 2024 and 2023

Note 14 – Continued**For the Year Ended December 31, 2023**

	Self Storage	Portable Storage	Management Division	Corporate	Total
Revenue	\$ 276,116,878	\$ 10,570,678	\$ 2,037,056	\$ -	\$ 288,724,612
Operating costs	87,901,374	7,230,494	-	-	95,131,868
Net operating income	188,215,504	3,340,184	2,037,056	-	193,592,744
Acquisition and integration	-	-	-	5,904,217	5,904,217
Selling, general and admin.	-	-	-	24,290,628	24,290,628
Stock based compensation	-	-	-	3,795,626	3,795,626
Depreciation and amortization	97,665,700	1,951,873	-	900,609	100,518,182
Interest	83,297,441	-	-	-	83,297,441
Interest accretion on convertible debentures	-	-	-	4,195,644	4,195,644
Realized gain on real estate	-	-	-	(15,528,115)	(15,528,115)
Realized gain on derivative financial instruments	-	-	-	(3,994,356)	(3,994,356)
Unrealized loss on derivative financial instruments	-	-	-	1,450,089	1,450,089
Deferred tax recovery	-	-	-	(8,636,454)	(8,636,454)
Net income (loss)	<u>\$ 7,252,363</u>	<u>\$ 1,388,311</u>	<u>\$ 2,037,056</u>	<u>\$ (12,377,888)</u>	<u>\$ (1,700,158)</u>
Additions:					
Real estate and equipment	\$ 173,119,868	\$ 5,814,306	\$ -	\$ 1,661,926	\$ 180,596,100

Total Assets

	Self Storage	Portable Storage	Management Division	Corporate	Total
As at December 31, 2023	\$ 1,887,649,008	\$ 20,767,600	\$ 16,587,785	\$ 119,213,563	\$ 2,044,217,956
As at December 31, 2024	\$ 2,069,204,117	\$ 22,091,822	\$ 17,635,541	\$ 125,036,780	\$ 2,233,968,260

15. Lease Liabilities

The Corporation leases buildings and land in British Columbia, Alberta, Manitoba, Ontario, Quebec, and the North West Territories. The leases expire between 2026 and 2057, with the leases expiring in 2026 and 2027 having up to 5 years and 20 years of renewals, respectively, which are expected to be exercised by the Corporation.

The lease liabilities are measured at the present value of the lease payments that are not paid at the balance sheet date. Lease payments are apportioned between interest expense and a reduction of the lease liability using the Corporation's incremental borrowing rate to achieve a constant rate of interest on the remaining balances of the liability.

For the year ended December 31, 2024, the Corporation recognized \$3,878,481 (December 31, 2023 - \$3,668,569) in interest expense related to its lease liabilities.

StorageVault Canada Inc.**Notes to the Consolidated Financial Statements**For the Years Ended December 31, 2024 and 2023

Note 15 – Continued

A reconciliation of the lease liabilities associated with self storage properties is as follows:

	<u>December 31, 2024</u>	<u>December 31, 2023</u>
Balance, beginning of period	\$ 99,715,973	\$ 80,518,572
Additions and reassessments	(2,966,335)	23,416,757
Cash payments	(8,485,753)	(7,887,925)
Interest	3,878,481	3,668,569
Balance, end of period	<u>\$ 92,142,366</u>	<u>\$ 99,715,973</u>

Lease payments in each of the next five years are estimated as follows:

Year 1	\$ 9,315,084
Year 2	\$ 9,391,416
Year 3	\$ 8,643,862
Year 4	\$ 8,317,926
Year 5	\$ 7,372,821
Thereafter	\$ 92,196,722

16. Subsequent Events

On February 20, 2025, the Corporation approved an increase to the quarterly dividend for Q1 2025 by 0.5% to \$0.002946 per common share.

On February 20, 2025, the Corporation announced that it increased one of its credit facilities from \$320 million to \$400 million and extended the maturity date to February 28, 2028.

17. Comparative Figures

Certain comparative figures have been reclassified to comply with the current presentation.

StorageVault Canada Inc.

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